

--	--	--	--	--	--	--	--	--	--

**Question Paper Code : 40309**

M.B.A. DEGREE EXAMINATION, APRIL/MAY 2015.

Elective

BA 7023 — INTERNATIONAL TRADE FINANCE

(Regulation 2013)

Time : Three hours

Maximum : 100 marks

Answer ALL questions.

PART A — (10 × 2 = 20 marks)

1. Define International trade.
2. What is Balance of payment?
3. What is letter of Credit?
4. What is forfaiting?
5. Define Exchange Rate.
6. What is Hybrid exchange rate system?
7. What is Consular invoice?
8. What is bill of lading?
9. What is an Indent?
10. What is SEZ?



PART B — (5 × 16 = 80 marks)

11. (a) Discuss the structure of Balance of Payments Accounts in India.

Or

- (b) Explain the various features and benefits of International Trade.

12. (a) State the importance of finance in export marketing and discuss the various sources of short-term finance for exporters.

Or

- (b) Discuss in detail about the role of Pre-shipment finance and Post-shipment finance in International Trade.

13. (a) Discuss the various functions of foreign exchange market.

Or

- (b) Discuss the determinants of the Prices of future and forward contracts.

14. (a) What purpose does a bill of lading serve? It is a negotiable instrument? Explain.

Or

- (b) Discuss the significance of the export documentation. Classify the various exports documentation.

15. (a) What is Export Promotion? Enumerate and discuss about the incentives and assistance rendered by the Government of India towards export promotion.

Or

- (b) What is ECGC? Discuss in detail about the role of ECGC in export finance.

